



# Aerospace Trade Mission

## The Netherlands and Belgium

November 13-16, 2006



### Tentative Program

The precise schedule will depend on the availability of local government and business officials and the specific goals of the mission participants.

#### Sunday, November 12, 2006:

Mission participants arrive at Schiphol Amsterdam Airport and make own arrangements for transfer to hotel in Amsterdam.

18:00 p.m. Informal dinner – U.S. Commercial Service host  
Welcome briefing: What to expect over the course of the week.

#### Monday, November 13, 2006:

09:00 – 12:15 a.m. Morning Briefings

09:00 Embassy U.S. Commercial Service – Moderator  
Welcome

09:05 Embassy Office of Defense Cooperation  
Welcome

09:15 Netherlands Aerospace Group (NAG)  
NAG introduction  
Current and upcoming international projects  
09:30 – 09:35 Q&A

09:35 Netherlands Defense Manufacturers Association (NIID)  
NIID Introduction  
Current and upcoming international projects  
09:50 – 09:55 Q&A

09:55 Ministry of Economic Affairs  
Explanation of Dutch offset requirements  
U.S. subcontracting opportunities  
10:10 – 10:15 Q&A

10:15 Break

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## Aerospace Trade Mission 2006

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- 09:00 – 12:15 a.m. Morning Briefings (continued)
- 10:30 Ministry of Defense  
Structure of the Defense Materiel Organization  
(the newly formed central defense procurement agency)  
Upcoming projects  
11:15 – 11:30 Q&A
- 11:30 TNO, NLR, others?  
Technology Partnering Opportunities  
12:00 – 12:15 Q&A
- 12:15 – 13:30 Buffet Lunch
- 13:30 – 17:15 One-on-one meetings (50 minutes each)  
13:30 – 14:20  
14:30 – 15:20  
15:30 – 16:20  
16:30 – 17:20
- 17:45 p.m. Mission members will meet for bus transfer to the reception
- 18:15 p.m. Reception at the Stork Museum in Amsterdam
- 20:15 p.m. Mission members will meet for return to hotel
- 20:45 p.m. Back at hotel – Day ends.

#### Tuesday, November 14, 2006:

- 09:00 – 13:00 One-on-one meetings (50 minutes each)  
09:00 – 09:50  
10:00 – 10:50  
11:00 – 11:50  
12:00 – 12:50
- 13:30 Depart hotel by prearranged bus for excursion – boxed lunch
- 15:00 Excursion option 1: Glare production facility – Stork Papendrecht  
Excursion option 2: U.S. defense company in the Netherlands - Tilburg

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#### Tuesday, November 14, 2006: (continued)

- |            |  |
|------------|--|
| 17:00      | Depart for Brussels  |
| 18:30 p.m. | Mission participants arrive in Brussels<br>Check-in to hotel                                     |
| 19:30 p.m. | Welcome by U.S. Commercial Service - ODC Belgium and Luxembourg<br>Welcome Dinner – Location TBD |

#### Wednesday, November 15, 2006:

- |               |   |
|---------------|---|
| 09:00 – 09:30 | Ministry of Defense:<br>- Structure of the Directorate General Materiel Resources<br>- Upcoming projects  |
| 09:30 – 10:00 | Ministry of Economic Affairs: Explanation of Belgian offset requirements                                  |
| 10:00 – 10:15 | Questions & Answers   |
| 10:15 – 10:30 | Coffee Break and Networking Opportunity   |
| 10:30 – 10:50 | Belgian Security and Defense Industry (BSDI)  |
| 10:50 – 11:10 | The Walloon Aerospace Industry (EWA)  |
| 11:10 – 11:30 | The Flemish Aerospace Industry (FLAG)   |
| 11:30 – 11:45 | Questions & Answers   |
| 11:45 – 12:15 | US Mission to EU: Col. Ryan and Gwen Lyle   |
| 12:15 – 13:15 | Lunch at the Hotel  |
| 13:15 – 16:45 | One-on-one meetings (50 minutes each)<br>13:15 – 14:05<br>14:15 – 15:05<br>15:15 – 16:05<br>16:15 – 17:05 |
| 18:00 - 20:00 | Reception – Buffet (Location: Brussels Air Museum)  |

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Thursday, November 16, 2006:

09:00 – 13:00	One-on-one meetings (50 minutes each) 09:00 – 09:50 10:00 – 10:50 11:00 – 11:50 12:00 – 12:50
13:00 – 14:00	Lunch at Hotel – guest speakers European Defence Agency (EDA)
14:00 – 14:30	Transfer to NATO Headquarters
14:30 – 15:00	Visit to NATO in Brussels + Presentation
15:00 – 15:20	Presentation NATO Maintenance & Supply Agency + Q&A
15:20 – 15:40	Presentation NATO Consultation, Command & Control Agency (NC3A) + Q&A
15:40 – 15:50	Coffee Break
15:50 – 17:00	Visit to US Mission to NATO 15:50 – 16:15 Defense Trade Issues – Office Defense Advisor (ODA) 16:15 – 16:30 Armaments and Cooperation Division (ACD) 16:30 – 16:45 Communication and Electronics Division (CED) 16:45 – 17:00 Infrastructure Logistics Division (ILD)

**- TRADE MISSION OFFICIALLY ENDS -**

(Updated: August 16, 2006)

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